



Patterns of Internationalization for Developing Country Enterprises

(Alliances and Joint Ventures)



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION

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**Prepared for UNIDO by
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This publication is based on more than 20 years of the United Nations Industrial Development Organisation (UNIDO) experience in assisting developing countries to formulate appropriate policies and tools at the country level and in assisting individual enterprises to assess and formulate joint venture agreements.

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