





Recent Advances in the Field of Trade Theory and Policy Analysis Using Micro-Level Data

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- a) Classical regression model
- b) Introduction to panel data analysis

a) Classical regression model

- Linear prediction
- Ordinary least squares (OLS) estimator
- Interpretation of coefficients
- Finite-sample properties of the OLS estimator
- Asymptotic properties of the OLS estimator
- Goodness of fit
- Hypothesis testing
- Example

Linear prediction

- 1. Starting from an economic model and/or an economic intuition, the purpose of regression is to test a theory and/or to estimate a relationship
- 2. Regression analysis studies the conditional prediction of a dependent (or endogenous) variable y given a vector of regressors (or predictors or covariates) x, E[y|x]
- 3. The classical regression model is:
 - A stochastic model: $y = E[y|x] + \varepsilon$, where ε is an error (or disturbance) term
 - A parametric model: $E[y|x] = g(x,\beta)$, where $g(\cdot)$ is a specified function and β a vector of parameters to be estimated
 - A linear model in parameters: $g(\cdot)$ is a linear function, so: $E[y|\mathbf{x}] = \mathbf{x}'\beta$

Ordinary least squares (OLS) estimator

• With a sample of N observations (*i* = 1, ..., N) on y and x, the linear regression model is:

$$y_i = x'_i \beta + \varepsilon_i$$

where x_i is a $K \times 1$ regression vector and β is a $K \times 1$ parameter vector (the first element of x_i is a 1 for all i)

- In matrix notation, this is written as $y = X\beta + \varepsilon$
- OLS estimator of β minimizes the sum of squared errors: $\sum_{i=1}^{N} \varepsilon_i^2 = \varepsilon' \varepsilon = (y - X\beta)'(y - X\beta)$

which (provided that X is of full column rank K) yields:

$$\hat{\beta}_{OLS} = (X'X)^{-1}X'y = \left(\sum_{i} x_i x'_i\right)^{-1} \left(\sum_{i} x_i y_i\right)$$

• This is the best linear predictor of y given x if a squared loss error function $L(e) = e^2$ is used (where $e \equiv y - \hat{y}$ is the prediction error)

Interpretation of coefficients

- Economists are generally interested in marginal effects and elasticities
- Consider the model:

$$y = \beta x + \varepsilon$$

- $\beta = \frac{\partial y}{\partial x}$ gives the marginal effect of x on y
- If there is a dummy variable D, the model is:

 $y = \beta x + \delta D + \varepsilon$

- $\delta = \frac{\partial y}{\partial D}$ gives the difference in y between the observations for which D = 1 and the observations for which D = 0
 - Example: if y is firm size and D = 1 if the firm exports (and zero otherwise), the estimated coefficient on D is the difference in size between exporters and non-exporters

Interpretation of coefficients (ct'd)

 Often, the baseline model is not a linear one, but is based on exponential mean:

 $y = \exp(\beta x)\varepsilon$

• This implies a log-linear model of the form:

 $\ln(\mathbf{y}) = \beta x + \ln(\varepsilon)$

- 100 * β is the semi-elasticity of y with respect to x (percentage change in y following a marginal change in x)
- If the log-linear model contains a dummy variable: $ln(y) = \beta x + \delta D + ln(\varepsilon)$
 - The percentage change (p) in y from switching on the dummy is equal to $\exp(\delta) 1$
 - You can do better and estimate $\hat{p} = \frac{\exp[\delta]}{\exp[\frac{1}{2}var(\delta)]} 1$, which is consistent and (almost) unbiased

Interpretation of coefficients (ct'd)

• In many applications, the estimated equation is log-log:

 $\ln(y) = \beta \ln(x) + \varepsilon$

- β is the elasticity of y with respect to x (percentage change in y following a unit percentage increase in x
- Notice that dummies enter linearly in a log-log model, so their interpretation is the one given in the previous slide



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