





# WTO/ESCAP Eight ARTNeT Capacity Building Workshop for Trade Research

"Recent Advances in the Field of Trade Theory and Policy Analysis Using Micro-Level Data"

Organized by WTO and ESCAP

#### **READING LIST**

### Suggested readings

Baldwin, Richard, 2005, "Heterogeneous Firms and Trade: Testable and Untestable Properties of the Melitz Model", NBER Working Paper No. 11471.

Giorgio Barba Navaretti & Matteo Bugamelli & Fabiano Schivardi & Carlo Altomonte & Daniel Horgos & Daniela Maggioni, 2011. "The global operations of European firms. The second EFIGE policy report", Bruegel Blueprint 12, July.

Bernard, Andrew & Jensen, J Bradford & Redding, Stephen J & Schott, Peter, 2007. "Firms in International Trade," CEPR Discussion Papers 6277, C.E.P.R. Discussion Papers.

Bernard, Andrew B. & Jensen, J Bradford & Redding, Stephen J. & Schott, Peter K., 2011. "The Empirics of Firm Heterogeneity and International Trade," CEPR Discussion Papers 8677, C.E.P.R. Discussion Papers.

Marc J. Melitz, 2003. "The Impact of Trade on Intra-Industry Reallocations and Aggregate Industry Productivity," Econometrica, Econometric Society, vol. 71(6), pages 1695-1725, November.

#### Other readings

Jennifer Abel-Koch, 2011. "Endogenous Trade Policy with Heterogeneous Firms.", Discussion Paper No. 93, University of Manheim, May.

Brian Aitken, Gordon H. Hanson, Ann E. Harrison, 1997. "Spillovers, foreign investment, and export behaviour", Journal of International Economics, vol. 43(1-2), pages 103-132, August.

Roberto Alvarez & Ricardo López, 2005. "Exporting and performance: evidence from Chilean plants.", Canadian Journal of Economics, Canadian Economics Association, vol. 38(4), pages 1384-1400, November.

Mary Amiti & Jozef Konings, 2007. "Trade Liberalization, Intermediate Inputs, and Productivity: Evidence from Indonesia," American Economic Review, American Economic Association, vol. 97(5), pages 1611-1638, December.

Mary Amiti & Lisa Cameron, 2012. "Trade Liberalization and the Wage Skill Premium: Evidence from Indonesia", Journal of International Economics, vol. 87(2), pages 277-287, July.

Richard E. Baldwin & Rikard Forslid, 2010. "Trade Liberalization with Heterogeneous Firms.", Review of Development Economics, Wiley Blackwell, vol. 14(2), pages 161-176.

Christopher F Baum & Mark E. Schaffer & Steven Stillman, 2002. "Instrumental variables and GMM: Estimation and testing," Boston College Working Papers in Economics 545, Boston College Department of Economics, revised 14 Feb 2003.

Christopher F Baum & Mark E. Schaffer & Steven Stillman, 2007. "Enhanced routines for instrumental variables/GMM estimation and testing," Stata Journal, vol. 3(1), pages 1-31, March.

Bernard, Andrew B. & Bradford Jensen, J., 1999. "Exceptional exporter performance: cause, effect, or both?," Journal of International Economics, Elsevier, vol. 47(1), pages 1-25, February.

Bernard, Andrew B., Jonathan Eaton, J. Bradford Jensen, and Samuel Kortum. 2003. "Plants and Productivity in International Trade." American Economic Review, 93(4): 1268–1290.

Bernard, Andrew B. & Jensen, J. Bradford & Schott, Peter K., 2006. "Trade costs, firms and productivity," Journal of Monetary Economics, Elsevier, vol. 53(5), pages 917-937, July.

Matilde Bombardini, 2008. "Firm heterogeneity and lobby participation," Journal of International Economics, Elsevier, vol. 75(2), pages 329-348, July.

Paula Bustos, 2011. "Trade Liberalization, Exports, and Technology Upgrading: Evidence on the Impact of MERCOSUR on Argentinian Firms," American Economic Review, American Economic Association, vol. 101(1), pages 304-40, February.

Pao-Li Chang & Gerald Willmann, 2006. "Protection for Sale with Heterogeneous Interests within Industries", working paper, April.

Dan Ciuriak & Beverly Lapham & Robert Wolfe & Terry Collins-Williams & John M. Curtis, 2011. "New-New Trade Policy.", Working Papers 1263, Queen's University, Department of Economics.

David Dollar & Mary Hallward-Driemeier & Taye Mengistae, 2004."Investment Climate and International Integration", World Bank Policy Research Working Paper 3323, June.

Sofronis K. Clerides & Saul Lach & James R. Tybout, 1998. "Is Learning By Exporting Important? Micro-Dynamic Evidence From Colombia, Mexico, And Morocco," The Quarterly Journal of Economics, MIT Press, vol. 113(3), pages 903-947, August.

Demidova, Svetlana & Rodríguez-Clare, Andrés, 2009. "Trade policy under firm-level heterogeneity in a small economy.", Journal of International Economics, Elsevier, vol. 78(1), pages 100-112, June.

Gabriel Felbermayr & Benjamin Jung, 2011. "Sorting It Out: Technical Barriers to Trade and Industry Productivity.", Open Economies Review, Springer, vol. 22(1), pages 93-117, February.

H.G Grubel & P.J. Lloyd, 1975. "Intra-industry trade: The theory and measurement of international trade in differentiated products", London, The Macmillan Press.

Amit Khandelwal & Topalova Petia, 2011. "Trade Liberalization and Firm Productivity: The Case of India.", The Review of Economics and Statistics, vol. 93(3), pages 995-1009, August.

Fukunari Kimura & Kozo Kiyota, 2006. "Exports, FDI, and Productivity: Dynamic Evidence from Japanese Firms.", Review of World Economics (Weltwirtschaftliches Archiv), Springer, vol. 142(4), pages 695-719, December.

Paul R. Krugman, 1979. "Increasing returns, monopolistic competition, and international trade.", Journal of International Economics, Elsevier, vol. 9(4), pages 469-479, November.

Yue Li & John S. Wilson, 2009. "Time as a Determinant of Comparative Advantage", World Bank Policy Research Working Paper 5128, Nobember.

Thierry Mayer & Gianmarco I.P.Ottaviano, 2007, "The Happy Few: The internationalisation of European firms. New facts based on firm-level evidence.", Bruegel blueprint series, vol. 3.

Marc J. Melitz & Giancarlo I. P. Ottaviano, 2008. "Market Size, Trade, and Productivity.", Review of Economic Studies, Wiley Blackwell, vol. 75(1), pages 295-316.

Marc-Andreas Muendler, 2004. "Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998.", CESifo Working Paper Series 1148, CESifo Group Munich.

Austin Nichols, 2007, "Causal inference with observational data", The Stata Journal 7, Number 4, pp. 507–541.

Pavcnik, Nina, 2002. "Trade Liberalization, Exit, and Productivity Improvement: Evidence from Chilean Plants," Review of Economic Studies, Wiley Blackwell, vol. 69(1), pages 245-76, January.

Luca Antonio Ricci & Federico Trionfetti, 2011. "Evidence on Productivity, Comparative Advantage, and Networks in the Export Performance of Firms", IMF Working Paper WP/11/77, April.

Murat Şeker, 2012, "Importing, Exporting, and Innovation in Developing Countries", Review of International Economics, vol. 20, pages 299–314, May.

Sizhong Sun, 2009. "How Does FDI Affect Domestic Firms' Exports? Industrial Evidence", World Economy, vol. 32, pages 1203–1222, August.

Daniel Trefler, 2004. "The Long and Short of the Canada-U. S. Free Trade Agreement," American Economic Review, American Economic Association, vol. 94(4), pages 870-895, September.

Eiichi Tomiura, 2007. "Effects of R&D and networking on the export decision of Japanese firms", Research Policy, vol. 36(5), pages 758-767, June.

Joachim Wagner, 2005. "Exports and Productivity: A Survey of the Evidence for Firm Level Data.", International Trade 0504005, EconWPA.

Wakelin, Katharine, 1998."Innovation and export behaviour at the firm level," Research Policy, Elsevier, vol. 26(7-8), pages 829-841, April.

## **Background material**

A. Colin Cameron and Pravin K. Trivedi, 2005. "Microeconometrics: Methods and Applications", Cambrige U. Press.

James Stock & Mark Watson, 2011. "Introduction to Econometrics, 3/E.", Prentice Hall.

Jeffrey M. Wooldridge, 2002. "Econometric Analysis of Cross Section and Panel Data.", The MIT Press.

World Trade Organization (WTO) (2008b) World Trade Report 2008 Trade in a Globalizing World, Geneva: WTO.

World Trade Organization (WTO) (2012) World Trade Report 2012 Trade and public policies: A closer look at non-tariff measures in the 21st century, Geneva: WTO. Available from: <a href="http://www.wto.org/english/res">http://www.wto.org/english/res</a> e/booksp e/anrep e/world trade report12 e.pdf

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