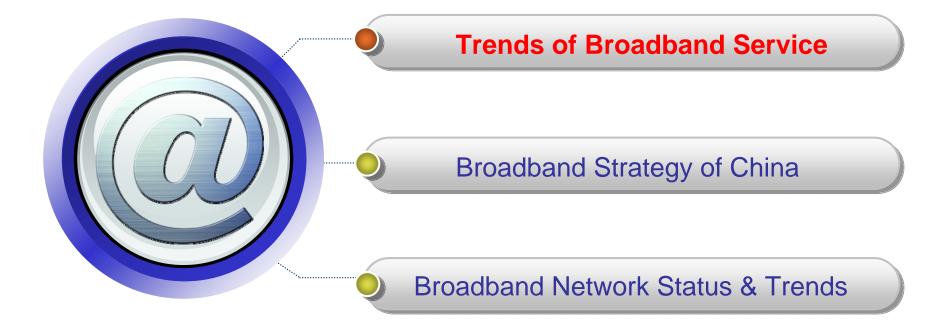
Broadband Strategy & Broadband Network Trends of China

China Academy of Telecom Research Ministry of Information and Industry, China 2012.9

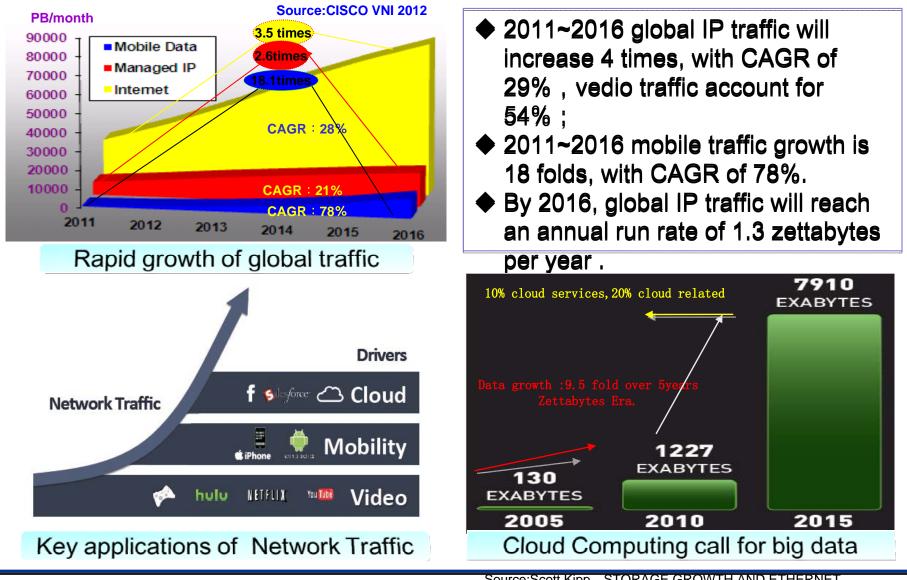




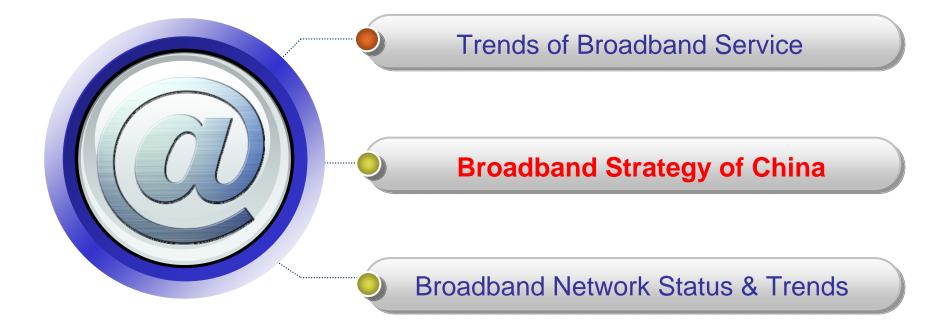




Huge Requirements of global broadband services



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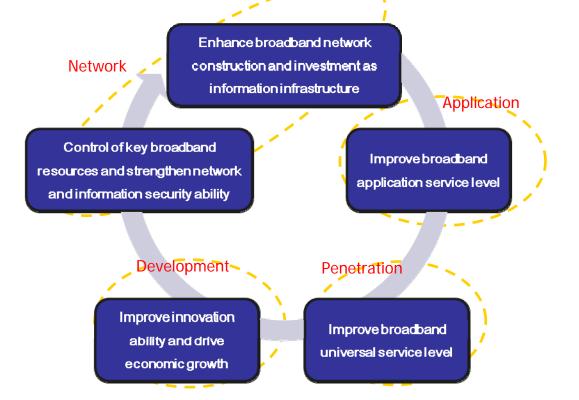
Broadband Plan of Various Countries Globally

Broadband strategic status is improving. Broadband is regarded as key infrastructure for national development.

Broadband deployment is the key driver for global economic growth. According to the World Bank, 10% growth of broadband penetration rate will drive 1.4% growth of GDP.

• Untill now, more than 110 countries have announced their broadband plan.

Most of the developed counties have set 100Mbps as their broadband speed target for 2020.



Broadband Status in China

During the 11th 5-year Plan of China, 40% of the telecom investments were related to the broadband. For the 12th 5-Year Plan of China, 80% of that will be on broadband.

Low penetration level The broadband user 0.16 billion, penetration rate 11.7% (global average rate 8%). But far behind OECD countries.

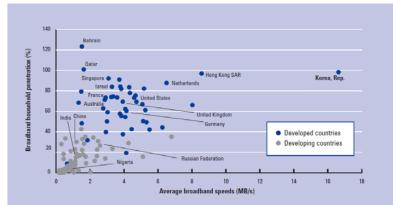


Unbalanced development Penetration rate differences of East & west region, urban & rural area are still large.

High Price The broadband relative price is still high compared with the economic development level.

| | 宽带价格 绝对值排 名(从低 到高) | 宽带价格占 月人均GNI 排名(从低 到高) |
|--|-----------------------------|---------------------------------|
| 165 个经济体 | 36 | 91 |
| 人均GNI在3000- 5000美元的 25 个 经济体(中国: 3650美元) | 7 | 10 |

Low network speed 2Mbps average access speed far behind 20Mbps of OECD countries.



China Broadband Strategy under Design

From February 2012, Chinese government has started to design broadband strategy of China (target 2013~2020). Strengthen broadband development from various perspectives, including market environment, network construction, financial and taxes, industry, etc., under the guidance of the government.

