

Global Trade Facilitation Conference 2013

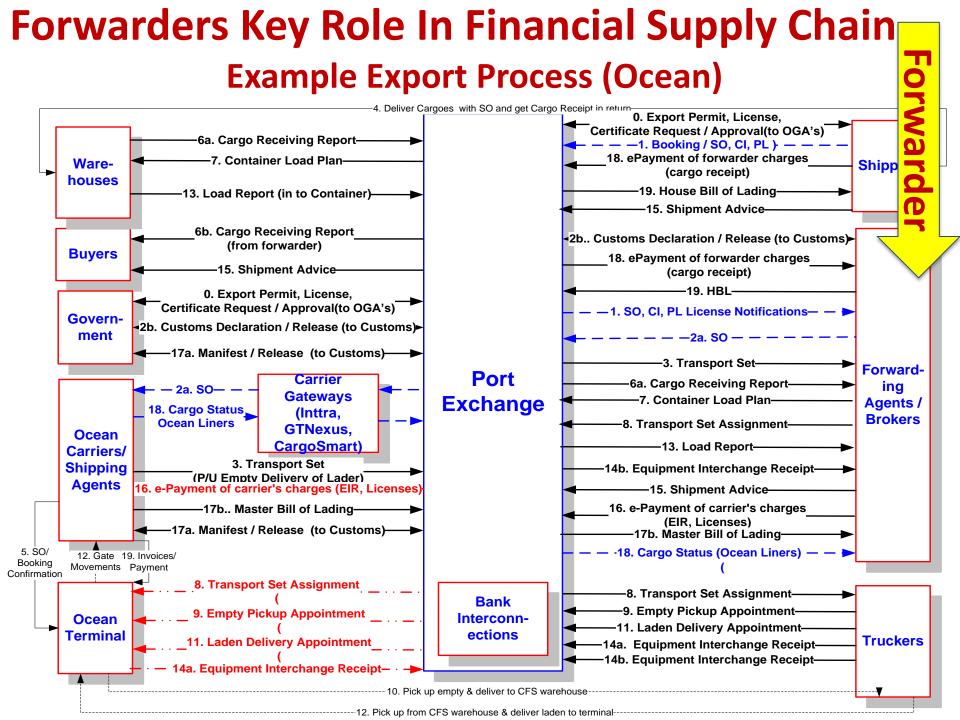
Beyond Single Window: Paperless Supply Chains for Trade Facilitation and Inclusive Development

Connecting Ports, Customs, and Payment Systems for Trade Facilitation: Lessons Learned in ASEAN and Beyond Key Financial Supply Chain Role of SME Forwarders/Brokers November 19, 2013 Peter Stokes

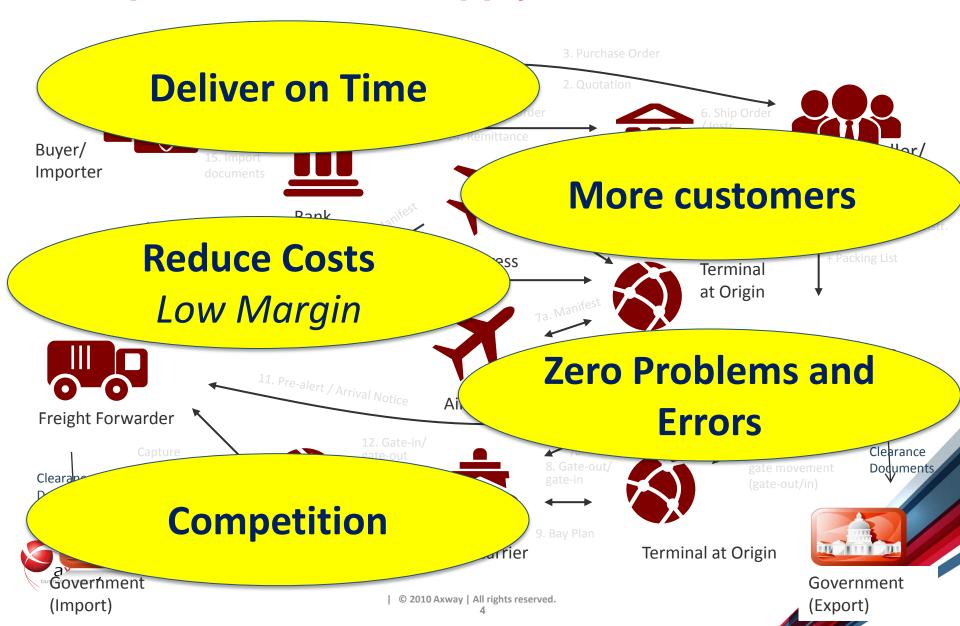
Agenda

- 1. SME Forwarders/Brokers Key Role in Financial Supply Chains
- 2. Freight Forwarders Interoperation with Multiple Communities including Payments - Hong Kong Example
- 3. Customs e-Payment in the World's Largest Port
- 4. Considerations for Logistics Providers with Regional Cross Border Developments – ASEAN
- 5. Technology Trends
- 6. Anything to Learn?

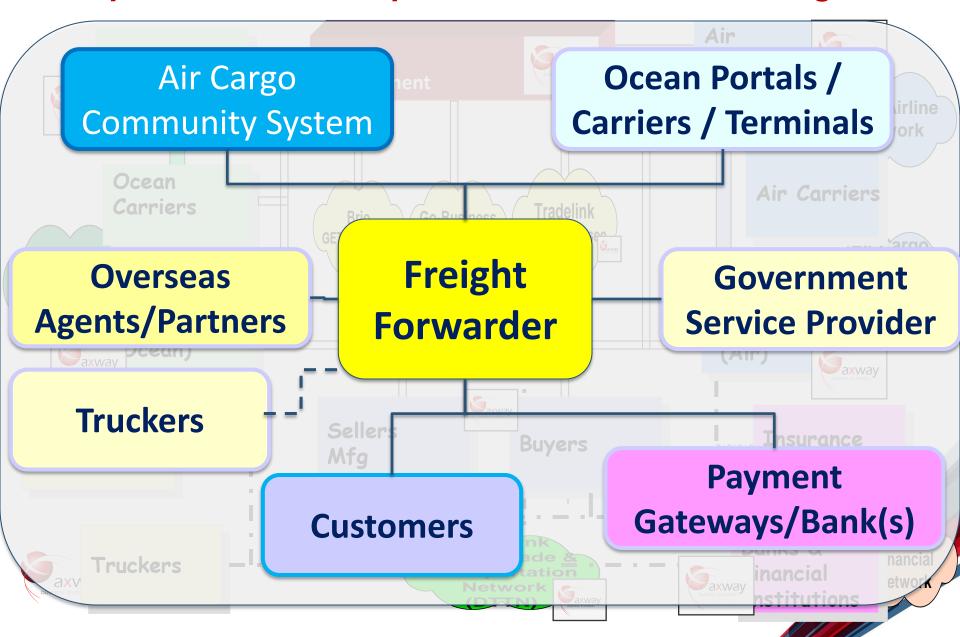




SME Forwarders KPI's in Complex Multi-Enterprise Financial Supply / Distribution Chains



SME Forwarder – Example in Hong Kong Interoperation with Multiple "Communities" including Banks

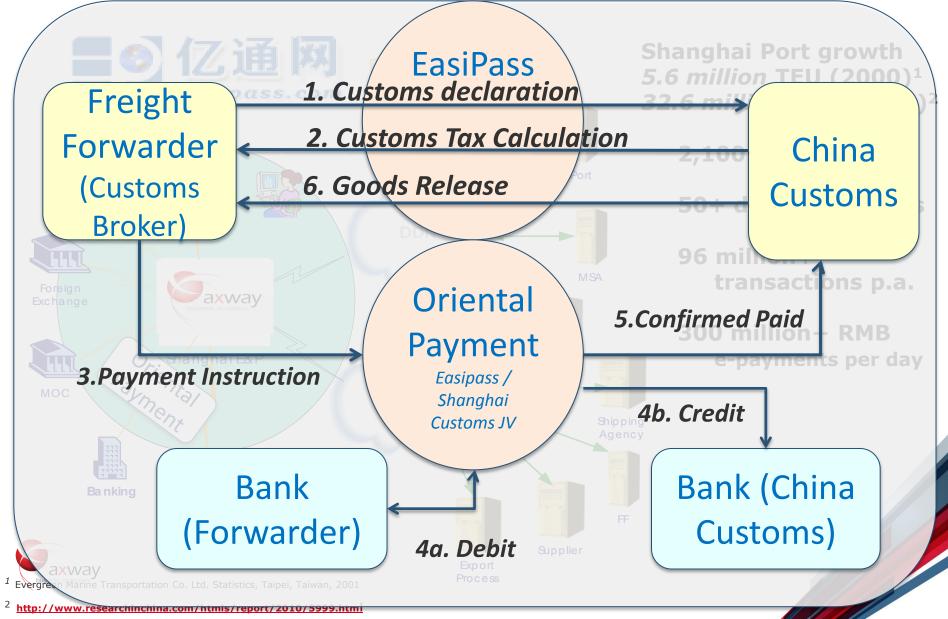


9 of top 20 container ports use Axway

		Volume 2012	Volume 2011	
Rank	Port, Country	(Million TEUs)	(Million TEUS)	Axway
1	Shanghai, China	32.58	31.74	Y
2	SIngapore, Singapore	31.65	29.94	
3	Hong Kong, China	23.10	24.38	
4	Shenzhen, China	22.94	22.57	Y
5	Busan, South Korea	17.02	16.17	
6	Ningbo-Zhoushan, China	16.83	14.72	Y
7	Guangzhou Harbor, China	14.74	14.26	Y
8	QIngdao, China	14.50	13.02	Y
9	Jebel Ali, Dubai, United Arab	13.28	13.01	
10	Tianjin, China	12.29	11.59	Y
11	Rotterdam, Netherlands	11.87	11.88	
12	Port Kelang, Malaysia	10.01	9.60	Y
13	Kaohsiung, Taiwan, China	9.78	9.64	
14	Hamburg, Germany	8.90	9.04	
15	Antwerp, Belguim	8.64	8.66	
16	Los Angeles, U.S.A.	8.07	7.94	
17	Dalian, China	8.00	6.40	Y
18	Tanjung Pelepas, Malaysia	7.72	7.50	
19	Xiamen, China	7.19	6.47	Y
20	Bremen/Bremerhaven, Germany	6.28	5.92	
business. in motion.	y Source (Sep 5, 2013)			

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Shanghai EasiPass – Supporting World's Largest Port, 70% of China's Customs Tax e-Payments



ASEAN Economic Community

• ASEAN Economic Community by 2015

- Free flow of goods for single market and production base
- global production centre / part of the global supply chain.

ASEAN Single Window

- Accelerate release of cargoes, reduce trade transaction costs and time
- enhance trade efficiency and competitiveness.
- Facilitate global and regional supply chains,
- National Single Windows pre-requisite to the ASEAN Single Window
 - Customs, governmental agencies, AND importers, exporters, logistics, finance



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