

FINANCING PLAN

GUOZHI Energy

WHTP Project

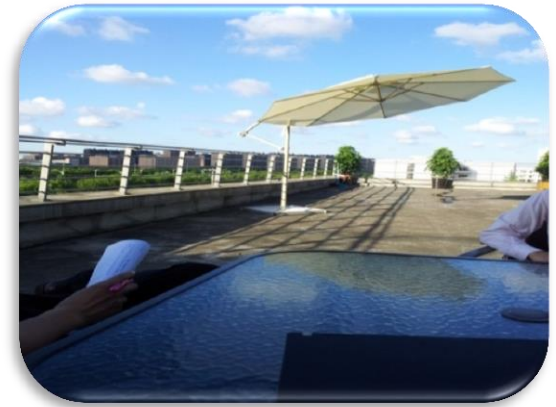
April, 2014
Bangkok, Thailand

- **Project name:** HongQian Waste Heat to Power EMC Project
- **Location:** Gejiu City, Yunan Province, China
- **Capacity:** 7.5MW
- **Project Benefits:**
 - Electricity: 47.5million kWh/a
 - Annual income:3.04million EURO
 - Total contract value: 24 million EURO
 - reduces TCE : 15, 878 T/a
 - reduces carbon emission :40, 395 T/a
- **Total Investment:** 6.74 million Euro
- **Financing structure:** 1.01 million Euro with 20% Project Equity

1. Mission & Vision

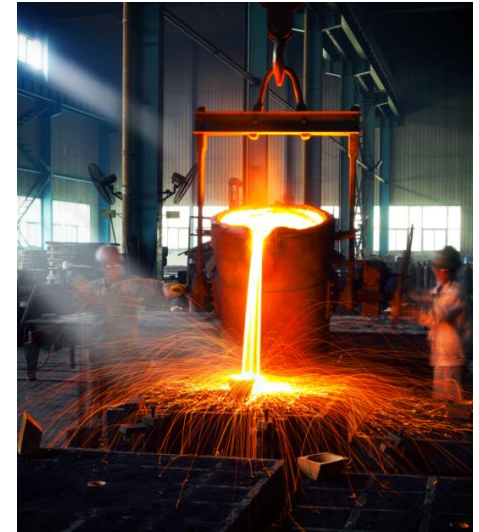


- **The Company:** GUOZHI Energy Co., Ltd. , is a company specialized in WHTP project investment, implementation and management. Our business mode includes EMC, EPC.
- **Our Mission :** Dedicate to energy conservation; Focus on Energy Saving Project investment and management.
- **Our Vision:** To be the leader in energy conservation services, and to create an environment-friendly enterprise groups.



2. Track Record

- WHTP Project in Jingui, a public-listed non-ferrous company in Hunan, P.R.China
 - 7.5MW, 47M kWh, 40K T CO2 saving /al,
 - Local bank loan financed,
 - Equipment instal., & comm., in process,
 - to be put in production in June 2014
- WHTP Project in Yuteng, a famous non-ferrous company in Hunan, P.R.China
 - 7.5MW, 47M kWh, 40K T CO2 saving /al,
 - Local financial leasing company financed,
 - Design finished, equipment from Germany ordered, project to put in production in Feb., 2015



3. Products & Services



**WHTP-
NON-FERROUS**



**WHTP-
STEEL & GLASS**



**WHTP-
CHEMICAL-PETRO**

4. Business Opportunity



- Opportunity & Threats
 - Huge potentiality in Non-Ferrous WHTP, GUOZHI has the Technical Know-how in Non-Ferrous WHTP field.
 - Competitors in cement industry, which have been public listed.
- Positioning: to be the leader in Non-Ferrous WHTP field.
- Market Share: We aim to have 40% of the market share in the next 5 years.
- Strength & Weakness:
 - Technical Know-how developed by GUOZHI and with China Central South University.
 - Strong Connection with Non-Ferrous industry.
 - Financially weak compared with its future expanding plan.

5. Growth Potential



- As per research reports by certain organizations, the WHTP in Non-Ferrous field will be expanding dramatically and reaches 200MW in the next 3 years.
- GUOZHI's target is to obtain 40% of the forecasted growth, which is to implement over 80MW in the next 3 years.
- Outline the expansion plan:
 - Year 2015: to build 25MW
 - Year 2016: to build 40MW

6. Geographical Footprint

- With its head-quarter in Shanghai, GUOZHI has subsidiaries based in Beijing, Hunan, Jiangsu, Shanxi and Hebei Provinces.
- Priority of business field: (1) Non-Ferrous, (2) Chemical & Petro, (3) Steel & Glass



Head Quarter

● Shanghai

● 5 Regions
- Hunan

预览已结束，完整报告链接和二维码如下：

https://www.yunbaogao.cn/report/index/report?reportId=5_5493

