



UNNEXT workshop on Paperless trade facilitation for Small and Medium-sized Enterprises

2-4 February 2015 United Nations Conference Center (UNCC) Bangkok, Thailand

Current Situation of Paperless Trade Facilitation for SMEs in Thailand

Definition of SMEs by Total Employee and Assets Value								
	Small		Medium					
Sector	Employee	Assets (Million Baht)	Employee	Assets (Million Baht)				
Manufacturing Industry	Up to 50	Up to 50	51-200	Not < 50-200				
Service Industry	Up to 50	Up to 50	51-200	Not < 50-200				
Trading Industry								
 Wholesale 	Up to 25	Up to 50	26-200	Not < 50-100				
• Retail	Up to 15	Up to 30	16-150	Not < 30-60				

Enterprises	%
Business	
Expansion	
(2013)	
477,142	86.75
1,075,546	98.89
1,198,062	99.30

Number of Enterprises in 2012-2013								
	Year 2012			Year 2013				
	No. of	Ratio to	Ratio to	No. of	Ratio to	Ratio to		
Size of Enterprises	Enterprise	Total No. of	SMES	Enterprise	Total No.	SMES		
		Enterprise			of			
					Enterprise			
SMEs	2,730,591	97.20	100.00	2,763,997	97.16	100.00		
Small Enterprises	2,717,649	96.74	99.53	2,750,750	96.70	99.52		
Medium Enterprises	12,942	0.46	0.47	13,247	0.47	0.48		
Large Enterprises	7,127	0.25	-	7,349	0.26	-		
Unable to identify size	71,396	2.54	-	73,411	2.58	-		
Total	2,809,114	100.00	-	2,844,757	100.00	-		
Number of Employees Categorized by Size of Enterprise from 2012-2013								
Size of Enterprises	Year 2012			Year 2013				
	No. of	Ratio to	Ratio to	No. of	Ratio to	Ratio to		
	Employees	Total No. of	SMES	Employees	Total No. of	SMES		
		Enterprises			Enterprises			
SMEs	11,047,854	80.96	-	11,414,702	80.96	-		
Small Enterprises	10,063,358	73.75	91.09	10,403,838	73.79	91.14		
Medium Enterprises	984,497	7.21	8.91	1,010,864	7.17	8.86		
Large Enterprises	2,596,358	19.03	-	2,682,323	19.03	-		
Unable to identify size	1,538	0.01	-	1,538	0.01	-		
Total	13,645,751	100	-	14,098,563	100	-		

Presented by Mr. Sa-gna Sattanun, TIF, MI

Key Organizations / Institutions supported SMEs in Thailand

Major SME promotion and development agencies are:

DIP :

- Lead agency for SME promotion / upgrading / develop competency of local enterprise
- Provide SMEs policy , best practice for investment, support investment and article on SMEs

OSMEP

- central coordinating body for SME promotional policies, support programs among Thailand's public and private agencies.
- provides strategies, formulates SME Promotion Action Plan, manages fund and prepares SME status report to the cabinet.
- Provide various kinds of information eg. articles on SME situation/status, research and report <u>www.sme.go.th</u>.

Institute for Small and Medium Enterprises Development (ISMED)

- Provides services eg. SMEs Business Directory / Business Matching / SMEs library Newsletter, "SMEs' Business Friend" Web service Information skill training
- Other SMEs supporting Agencies scattered in Thailand

ne SME Promotion Strategic Plan by Sector

omotion strategies: Fit, Firm, Fast and Flexible, Friends, ous.

's for AEC Integration Ith service nd retail trade /digital content

tions on Amendment and Improvement of Laws

v curity Act try Credit Guarantee Corporation Act



to Promote SMEs in the Country to promote SMEs to invest abroad