



UNNExT Workshops on Trade Facilitation

UNNExT Workshop on Trade Facilitation and Paperless Systems for Agrifood Products

> Almaty, Kazakhstan 4-6 May 2015



BUSINESS PROCESS ANALYSIS OF THE EXPORT OF PROCESSED FRUITS FROM KYRGYZSRAN TO KAZAKHSTAN

BUSINESS PROCESS ANALYSIS OF THE EXPORT OF PROCESSED FRUITS FROM KYRGYZSTAN (IMPORT TO KAZAKHSTAN)

URMAT TAKIROV (KYRGYZSTAN) YELENA VASILEVSKAYA (KAZAKHSTAN)

Workshop on Trade Facilitation and Paperless Systems for Agrifood Products, Almaty, Kazakhstan, 4-6 May 2015

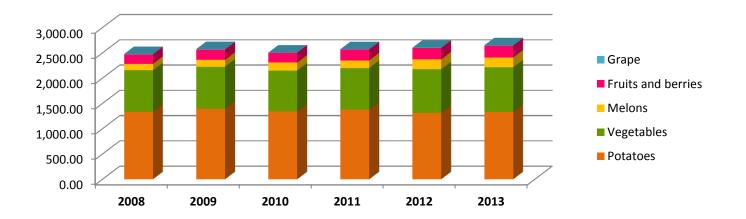


WHY EXPORT OF THE PROCESSED FRUITS FROM KYRGYZSTAN IS IMPORTANT?

65 % of Kyrgyzstan's population lives in rural areas

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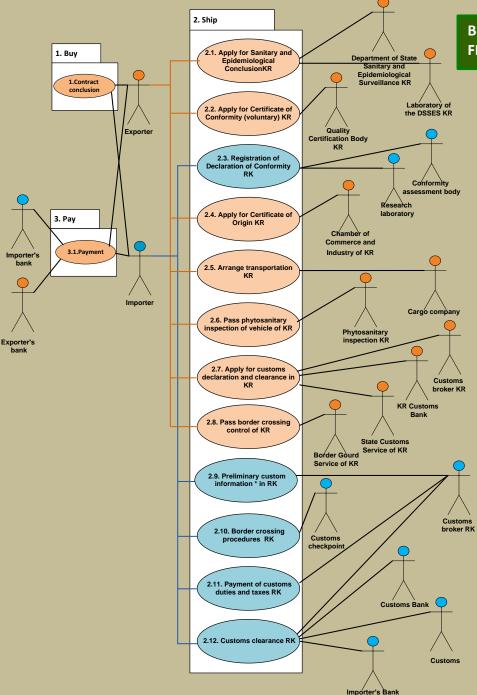
- 30% of Kyrgyzstan's GDP accounts for agricultural sector
- **22%** of Kyrgyz exports (excluding gold) accounted for exports of fruits and vegetables
- Volumes of production of fruit and vegetables in Kyrgyzstan increase (see chart)
- Traditionally, the Kyrgyzstan one of the main partners of Kazakhstan on imports of fruits and vegetables
- Due to the small transport component, Kyrgyz fruits are competitive in the market of Kazakhstan in terms of cost and quality
- Opportunities of fruits export volume growth = the growth of population of Kazakhstan + the displacement of the products from other countries





MAIN DELIVERY ROUTES OF IMPORT FRUITS FROM KYRGYZSTAN TO KAZAKHSTAN





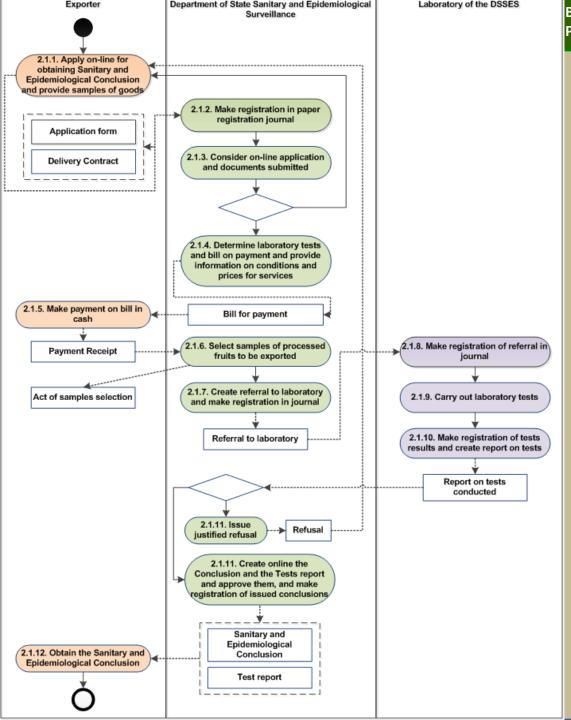
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USE CASE OF IMPORT PROCESSED FRUIT

3 process areas of supply chain:

- Sale 1 business process
- <u>Delivery</u> 12 business processes
- <u>Payment</u> 1 business process

21 stakeholders



BUSINESS PROCESS ANALYSIS OF THE EXPORT OF PROCESSED FRUITS FROM KYRGYZSRAN TO KAZAKHSTAN

Core business process area 2.1: "APPLY FOR SANITARY AND EPIDEMIOLOGICAL CONCLUSION"

Participants:

Department of State Sanitary and Epidemiological Surveillance under the Ministry of Health of KR (DSSES)

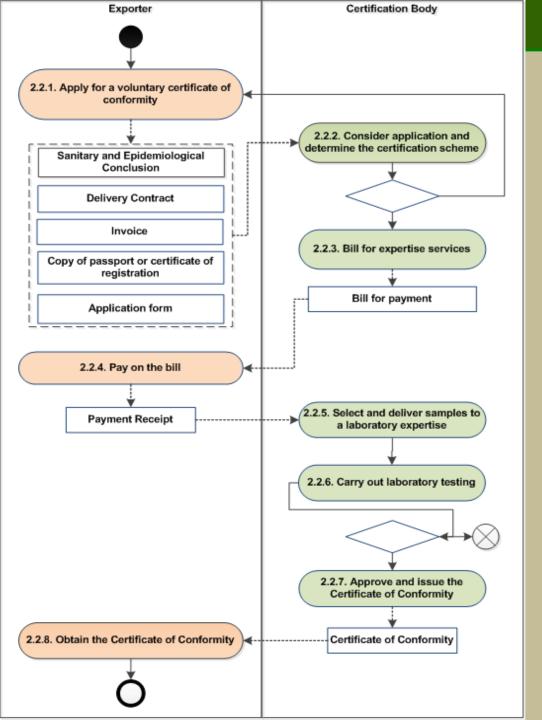
Laboratory of the DSSES of KR

Exporter

Consists of 12 steps Average time required: 12 days Cost: 30\$

Output and criteria to exit the business process: Exporter obtained the Sanitary and Epidemiological Conclusion at the DSSES

Regulation: 6 regulatory documents



BUSINESS PROCESS ANALYSIS OF THE EXPORT OF PROCESSED FRUITS FROM KYRGYZSRAN TO KAZAKHSTAN

Core business process area 2.2. **"APPLY FOR CERTIFICATE OF CONFORMITY "(VOLUNTARY)**

Stakeholders:

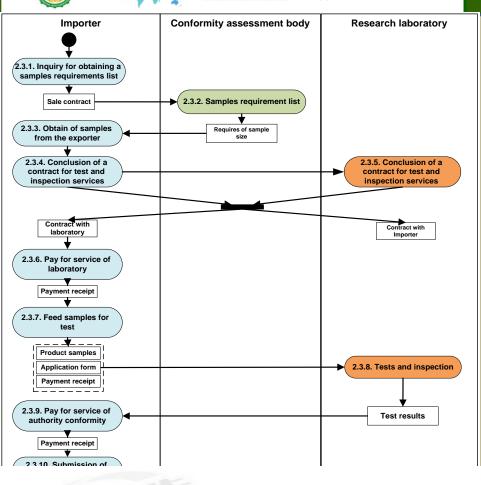
Quality Certification Body Exporter

Consists of 8 steps Average time required: 3-5 days Cost: 60\$

Output and criteria to exit the business process: Exporter obtained the Certificate of Conformity.

Regulation: 7 regulatory documents

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Core business process area 2.3. **"REGISTRATION OFDECLARATION OF CONFORMITY"**

Stakeholders:

- Importer
- The body of conformity for this product Research laboratory

Consists of 11 steps Average time required: 7-10 days C: 70\$

Output and criteria to exit the business process: Importer certifies compliance of products with existing technical



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