

Productive and healthy oceans Fish for food security

Planning for results

Inger K. Stoll, Nairobi November 2014



Managing for results

«All that counts is goals»



MBO ZOPP RBM MfR LFA

A management strategy focusing on the achievement of results (outputs, outcomes, impact).

Used by governments, civil society, business and UN.

La gestion axée sur les résultats

Workshop – Planning for Results

IMPACT	Project is approved for funding by donor, and can start implementation
OUTCOME	Project document is ready
OUTPUT	Project logical framework is developed
ACTIVITY	Discuss and agree on project elements
INPUTS	Your experience, knowledge Results of workshop in July YOUR MIND, PUNCH, PRECISION

Managing for Results



MfR: Approach and concepts

Quality at entry – design

Analysis

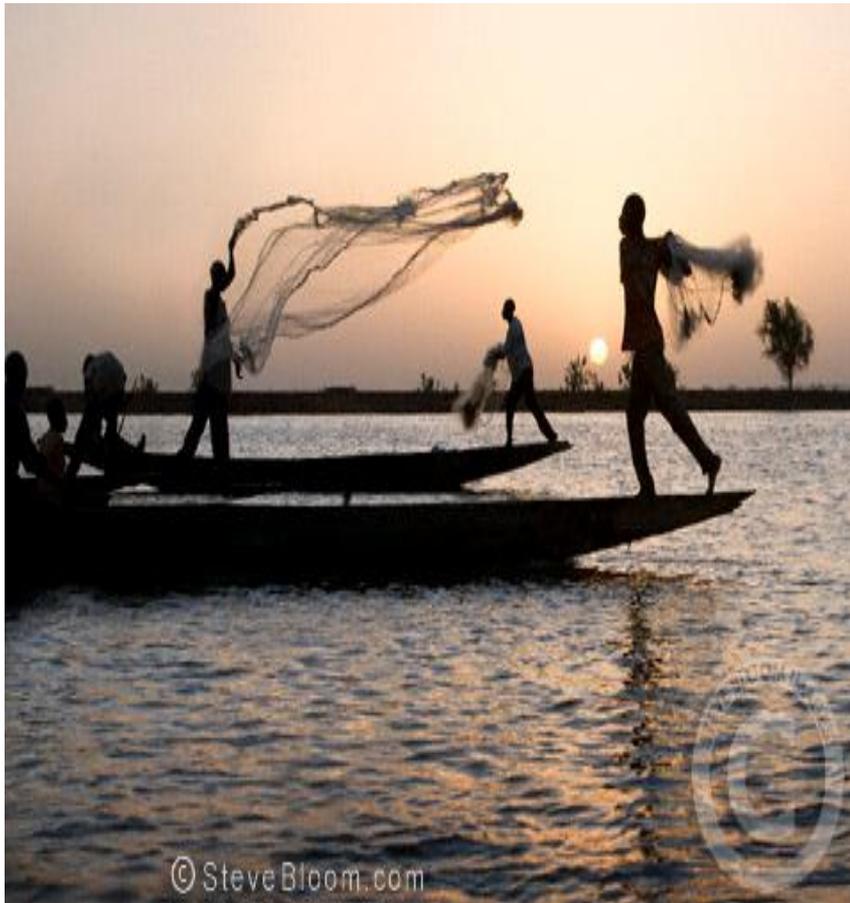
Present situation, challenges, stakeholders

Issues and problems to be solved

Desired future situation

Project design 

The objectives hierarchy (Results chain)



Impact (development objective)

The long term, desired situation for the beneficiaries ,towards which the project contributes.

(Project justification)

Example:

Exploitation of fish resources in Lake Kariba by artisanal fishermen is at maximum sustainable yield.

The objectives hierarchy...

A management strategy in place

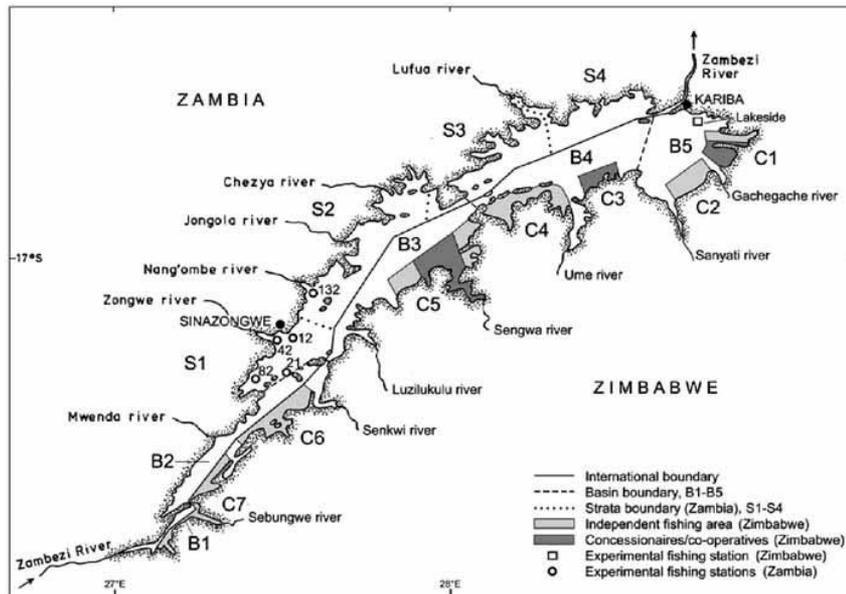
Outcome (immediate objective)

The short or medium term effect of the project for the immediate beneficiaries.

(Project purpose)

Example:

Strategy for development and sustainable management of inshore stocks is in operation.



The objectives hierarchy...

Model developed and tested

Outputs (deliverables)

The deliverables that the project should be able to guarantee. Their combined effect should be sufficient to achieve the outcome.



Examples:

Model for exploitation of inshore fish stocks is developed .

预览已结束，完整报告链接和二维码如下：

https://www.yunbaogao.cn/report/index/report?reportId=5_12577

