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For further information on the UNCTAD BioTrade Initiative, please consult the following website: http://unctad.org/biotrade; or contact: biotrade@unctad.org.

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# List of acronyms

ACR American Carbon Registry

ADPML Avoided Deforestation Project (Manaus) Limited

**BTIAS** BioTrade organizations

**CBD** Convention on Biological Diversity

CCB Climate, Community and Biodiversity standard

CDM Clean Development Mechanism

**CIFOR** Centre for International Forestry Research

**CITES** Convention on International Trade in Endangered Species of Wild Fauna and Flora

COP Conference of the Parties

**CSD** Commission on Sustainable Development

Ecam Amazon Conservation Team **ERT** Emission reduction tons

Emissions Trading Scheme (European Union) **ETS** 

Food and Agriculture Organization of the United Nations FAO

Free prior and informed consent

**FUNBIO** Brazilian Biodiversity Fund

**GHG** Greenhouse gas

**FPIC** 

GIZ Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH

**IDESAM** Institute for Conservation and Sustainable Development of Amazonas

**IPCC** Intergovernmental Panel on Climate Change **IPPN** Instituto Peruano de Productos Naturales MEA Multilateral environmental agreement

**NCRs** Non-conformity responses

NGO Non-governmental organization

PDD Project design document

**PNPB** National BioTrade Promotion Programme (Peru)

**PNBSE** National Sustainable BioTrade Programme in Ecuador

REDD+ Reducing Emissions from deforestation and forest degradation;

conservation of forest carbon stocks; sustainable management of forests;

and enhancement of forest carbon stocks

**REDD+ SES** REDD+ social and environmental standards

UNCDD United Nations Convention to Combat Desertification **UNCTAD** United Nations Conference on Trade and Development **UNFCCC** United Nations Framework Convention on Climate Change

**VCS** Verified Carbon Standard **VCUs** voluntary carbon units **VVB** validation/verification body

# **Background**

Biodiversity is the source of many products and services utilized by society and its sustainable use is thus fundamental for long-term sustainable development. Natural resources are located mainly in rural areas, where over 70 per cent of the world's poor live and directly depend on these resources to cover 90 per cent of their needs in terms of food, fuel, medicine, shelter and transportation.1

The BioTrade Initiative of the United Nations Conference on Trade and Development (UNCTAD) seeks to generate additional economic opportunities and income through the sustainable commercialization of biodiversity-based products and services. BioTrade encompasses activities ranging from the production to the sale of products and services derived from native biodiversity. Its implementation is based on compliance with a set of environmental, economic and social sustainability criteria aimed at generating economic growth and sustainable livelihoods for rural populations while conserving biodiversity.2

Introduced by the United Nations Framework Convention on Climate Change (UNFCCC), REDD+ offers financial incentives to developing countries for reducing emissions from deforestation and forest degradation through the conservation of forest carbon stocks and sustainable management of forests. It therefore represents an opportunity for integrating BioTrade activities into climate - friendly policies, thereby strengthening local economic activities in forest buffer zones.

The present training manual is intended to support the development and implementation of joint BioTrade and REDD+ projects in order to maximize benefits and synergies. It includes a step-by-step project methodology that has been specifically designed for project proponents and developers. The manual also provides policy advisers and other interested stakeholders with key concepts and practical considerations on BioTrade and REDD+, the synergies between the two approaches and the potential for combining them.

The content of the manual draws on the experience of the UNCTAD BioTrade Initiative in promoting trade and investment in biological resources to further sustainable development. It also integrates Forests Alive's experience in developing REDD+ projects. Finally, the manual builds on the findings of the project "Strengthening the capacity of policymakers and business leaders in three BioTrade beneficiary countries [Brazil, Colombia and Ecuador] in integrating REDD+ projects into BioTrade strategies" which was formulated and implemented by UNCTAD between 2010 and 2012 under the United Nations Development Account programme.

<sup>&</sup>lt;sup>1</sup>CBD (2009).

<sup>&</sup>lt;sup>2</sup> UNCTAD (2012b).

# Module 1 Introduction to BioTrade: Principles, criteria, approaches, methodologies and guidelines

#### Learning objectives

This module will provide the reader with the necessary information to:

- 1. Describe BioTrade and its principles and stakeholders
- 2. Define a value chain and recognize the key elements of the UNCTAD value chain development methodology
- 3. Outline the social, environmental and economic benefits of BioTrade

#### 1.1 What is biodiversity?

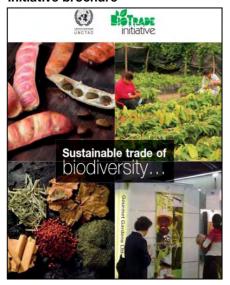
"Biological diversity means the variability among living organisms from all sources including, inter alia, terrestrial, marine and other aquatic ecosystems and the ecological complexes of which they are part; this includes diversity within species, between species and of ecosystems".

Article 2 of the 1992 Convention on Biological Diversity (CBD)

In addition to ecosystems and species, biodiversity also includes genetic resources.

#### 1.2 What is BioTrade?

Figure 1: Cover of a BioTrade Initiative brochure



UNCTAD defines BioTrade as those activities related to the collection, production, transformation and commercialization of goods and services derived from native biodiversity (species and ecosystems) according to environmental, social and economic sustainability criteria 4 known as the BioTrade principles and criteria.

The BioTrade Initiative was launched by UNCTAD in 1996 to stimulate trade and investment in biological resources to further sustainable development in line with the objectives of the CBD.

The BioTrade Initiative operates through partners at the national, regional and international levels to implement its concept, principles and methodologies. It places a particular emphasis on supporting the creation and strengthening of biodiversity-based sectors, value chains and businesses that fulfil its principles and criteria. The operationalization of the Initiative has been supported with funding from donor countries and agencies, especially SECO of Switzerland.

# 1.3 What is the Convention on Biological Diversity and how does it relate to BioTrade?

The CBD was one of the treaties adopted at the United Nations Conference on Environment and Development (Rio Conference) in 1992.5

The CBD has three main objectives:

- 1. The conservation of biological diversity;
- 2. The sustainable use of the components of biological diversity; and
- 3. The fair and equitable sharing of the benefits arising out of the utilization of genetic resources.

<sup>&</sup>lt;sup>3</sup> An ecosystem can be defined as "a system of complex interactions of populations between themselves and with their environment" or as the "joint functioning and interaction of these two compartments (populations and environment) in a functional unit of variable size" (FAO (2003)).

UNCTAD (2007).

<sup>&</sup>lt;sup>5</sup> United Nations Conference on Environment and Development, 1992. Also known as the Earth Summit. For more information, see http://www.un.org/geninfo/bp/enviro.html.

#### BioTrade and the Convention on Biological Diversity

The activities of the BioTrade Initiative aim to support the achievement of the three objectives of the CBD at the ecosystems and species levels.6 Moreover, BioTrade supports article 11 of the CBD on incentive measures:

"Each Contracting Party shall, as far as possible and as appropriate, adopt economically and socially sound measures that act as incentives for the conservation and sustainable use of components of biological diversity".

Subsequent decisions adopted by the Parties to the CBD at the sessions of the Conference of the Parties (COP) also provide guidance to BioTrade activities such as the Biodiversity Strategic Plan (2011-2020) and its Aichi Biodiversity Targets and the Nagoya Protocol on Access to Genetic Resources and the Fair and Equitable Sharing of Benefits Arising from their Utilization (see annex I). Finally, given the contribution of the BioTrade Initiative to CBD objectives, it has also been referenced in several CBD COP decisions related to incentive measures, promoting business engagement, biodiversity and poverty eradication and development and sustainable use, among others.

## 1.4 The BioTrade principles and criteria

The BioTrade principles and criteria provide guidance to BioTrade partners and practitioners on how to promote biodiversity conservation through sustainable commercial use. They were developed following extensive consultations with stakeholders and BioTrade partners.7 The principles are linked to the objectives of the CBD, the Commission on Sustainable Development and the Millennium Development Goals and other multilateral environmental agreements (e.g. the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES), as outlined in figure 2.8

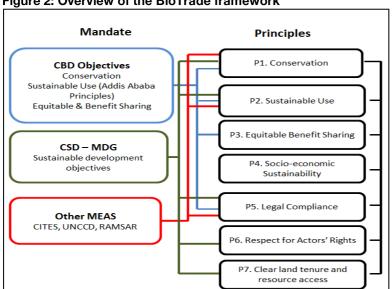


Figure 2: Overview of the BioTrade framework

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