Transnational Corporations and Management Division Department of Economic and Social Development

World Investment Report 1992 Transnational Corporations as Engines of Growth



NOTE

The Transnational Corporations and Management Division of the United Nations Department of Economic and Social Development serves as the focal point within the United Nations Secretariat for all matters related to transnational corporations and acts as secretariat to the Commission on Transnational Corporations, an intergovernmental subsidiary body of the United Nations Economic and Social Council. The objectives of its work programme include to further the understanding of the nature of transnational corporations and of their economic, legal, political and social effects on home and host countries and in international relations, particularly between developed and developing countries; to secure effective international arrangements aimed at enhancing the contribution of transnational corporations to national development goals and world economic growth; and to strengthen the negotiating capacity of host countries, in particular developing countries, in their dealings with transnational corporations.

The World Investment Report is published annually by the Transnational Corporations and Management Division to contribute to a better understanding of transnational corporations, their activities and their impact.

The term "country" as used in this Report also refers, as appropriate, to territories or areas; the designations employed and the presentation of the material do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries. In addition, the designations of country groups are intended solely for statistical or analytical convenience and do not necessarily express a judgement about the stage of development reached by a particular country or area in the development process.

The following symbols have been used in the tables:

Two dots (..) indicate that data are not available or are not separately reported. Rows in tables have been omitted in those cases where no data are available for any of the elements in the row;

A dash (-) indicates that the item is equal to zero or its value is negligible;

A blank in a table indicates that the item is not applicable;

A slash (/) indicates a financial year, e.g., 1988/89;

Use of a hyphen (-) between dates representing years, for example, 1985-1989, signifies the full period involved, including the beginning and end years.

Reference to "dollars" (\$) means United States dollars, unless otherwise indicated.

Annual rates of growth or change, unless otherwise stated, refer to annual compound rates.

Details and percentages in tables do not necessarily add to totals because of rounding.

The material contained in this study may be freely quoted with appropriate acknowledgement. Comments should be sent to the Director, Transnational Corporations and Management Division, United Nations Department of Economic and Social Development, United Nations, Room DC2-1220, New York, NY 10017, United States. Telephone: (212) 963-2990; Fax: (212) 963-2146; Telex: 661062 UNCTNC.

ST/CTC/130	
UNITED NATIONS PUBI	LICATION
Sales No. E.92.II.A	v.19

ISBN 92-1-104396-4

Copyright © United Nations, 1992
All rights reserved
Manufactured in the United States of America

PREFACE

A major challenge facing the world economy today is the revival of economic growth, especially among developing countries, most of which have suffered serious setbacks during the 1980s. Transnational corporations and foreign direct investment can play an important role in meeting this challenge. Since the early 1980s, world investment flows have been expanding rapidly, much faster than other key economic variables such as world trade and world output. A number of major new developments in the global economic situation—the enhanced role of the private sector and a greater reliance on market forces, major technological breakthroughs, the globalization of firms and industries, the ascendancy of the services sector and trends towards a regionalization of markets—has placed foreign direct investment in a central position to influence the pace and the nature of economic growth in most countries. Finally, developing countries themselves have implemented notable and, in many cases, dramatic policy changes, in order to open their economies to greater contributions by transnational corporations.

The question of how, to what extent and under what circumstances transnational corporations can contribute to economic growth of developing countries forms the core of the analysis in the *World Investment Report 1992*, the second in this annual series. Growth itself is a complex process, involving familiar elements, such as capital accumulation, the creation and dissemination of new technology, the development of human resources, access to markets and, of course, the environmental sustainability of growth. How these elements are combined varies substantially across regions and countries, with different results in terms of growth. The contribution of transnational corporations can also vary substantially, due, among other factors, to the structural conditions and policy environments in host economies.

The evidence provides ample cause for optimism, as transnational corporations have made important and positive contributions to some of the most successful recent cases of economic revival in developing countries. At the same time, transmitting such success to a greater number of countries is a formidable task. The lessons learned from the analysis in this Report about the contributions being made by transnational corporations to growth in developing countries can hopefully assist in policy formulation and the design of technical assistance in an increasing number of countries, and thereby help make the 1990s a decade of renewed economic development.

Hamdan BenAissa Director

Transnational Corporations and Management Division

New York, June 1992

The present Report was prepared by a team led by Karl P. Sauvant and comprising Marita Andersson, Victoria Aranda, Persephone Economou, Michelle Gittelman, David Gold, Torben Huss, Azizul Islam, Peter Koudal, Padma Mallampally and Paz Estrella Tolentino. Specific inputs were received from Vincent Casim, Norman Edinberg, Alejandro Grinspun, Hiroshi Kawamura, Charles Lipton, Anita Mathur, Ike Minta, Anna Theofilopoulou and Zbigniew Zimny. Principal research assistance was provided by Jag Alexeyev, Mohamed Chiraz Baly, Ming-Wah Lam, Zane Nobbs and Dorothy Woo. The team received extensive advice from John Dunning, Senior Economic Adviser to the Director of the Transnational Corporations and Management Division, Peter Hansen and Goran Ohlin. The Report was edited by Betty Hamnett and was desktop-published by Valerian Monteiro. Production of the Report was carried out by Marie Antoine, Carmelita Aquilizan, Maria Luisa De Jesus, Juliet Capili, Kanayalal Israni and Armi Manamtam.

Experts from within and outside of the United Nations system provided many substantial inputs that were utilized for the Report. They included Manuel Agosin, Susan Bartholomew, John Cantwell, Edward M. Graham, David Hartridge, John Kline, Samuel Laird, Charles Pearson, Dominick Salvatore and Arvind Subramanian.

In view of the multitude of issues covered by the theme of this Report, a wide range of experts were consulted and commented on various chapters. Extensive comments were received during various stages of preparation from Paul Bailey, Marino Baldi, Ramon De Reyna, Dennis Encarnation, Arghyrios A. Fatouros, Geza Feketekuty, Harris Gleckman, Khalil Hamdani, Nurul Islam, Mario Kakabadse, Georg Kell, Robert Lipsey, Michael Minor, Theodore H. Moran, Michael Mortimore, M. Ishaq Nadiri, Maurice Odle, Sylvia Ostry, Terutomo Ozawa, Thomas Schroeter, William Stibravy and Raymond Vernon.

Contents

		P	age
PREF	ACE		iii
INTR	ODU	CTION	. 1
PART	ONI	E: RECENT TRENDS	.9
I.	TRE	NDS IN FOREIGN DIRECT INVESTMENT	11
	A.	Global trends	11
	B.	Regional trends	17
		1. Developed countries 2. Developing countries (a) Asia and the Pacific (b) Latin America and the Caribbean (c) Africa 3. Central and Eastern Europe	22 22 26 29
	C.	Foreign-direct-investment clusters of the Triad members and newly industrializing economies	32
	D.	Regionalization: issues and analysis	34
		 Policy-led versus investment-led integration	40 40 42
	E.	Conclusions	45
II.		RELATIVE IMPORTANCE OF THE ACTIVITIES FRANSNATIONAL CORPORATIONS	51
	A.	In the world economy	51
		 Foreign direct investment, domestic investment and output Foreign direct investment, trade, technology and sales Foreign direct investment and capital flows 	52
	B.	In host countries	59
III.	REC	CENT POLICY DEVELOPMENTS	65
	A.	The Uruguay Round	66
		 Services Trade related investment measures Trade related aspecxts of intellectual property rights 	70

		P	Page
	В.	Regional and bilateral developments	75
		 The 1991 review of OECD instruments Bilateral arrangements 	
	C.	National developments	79
		 Regulatory changes Privatization 	
	D.	Self-regulation	90
PAR7	ΓTW	O: TRANSNATIONAL CORPORATIONS AND GROWTH IN DEVELOPING COUNTRIES	97
IV.		NSNATIONAL CORPORATIONS AND ECONOMIC GROWTH: RAMEWORK FOR ANALYSIS	99
	A.	The increasing importance of transnational corporations	99
	В.	The new world economy	100
		1. The increasing importance of market forces	101 104 105
	C.	Economic growth and its elements	106
	D.	A framework for the analysis of transnational corporations and growth	108
V.		NSNATIONAL CORPORATIONS, CAPITAL FORMATION ECONOMIC GROWTH	111
	A.	Capital formation and economic growth	111
	B.	Sources of savings for host developing countries	12
	C.	Transnational corporations and financial intermediation	16
	D.	The contribution of foreign direct investment to host country investment	17
		1. Aggregate data 1 2. Linkage effects 1	
	E.	The contribution of transnational corporations to the effectiveness of host country investment	.22
	F.	Assessment	24
	G.	Some policy implications	25

			Page
VI.	TRA	ANSNATIONAL CORPORATIONS, TECHNOLOGY AND GROWTH	131
	A.	Technology as a determinant of growth	
		 Linkage between technology and growth	131
	В.	Transnational corporations and technology development	134
		 Overview The internationalization of technological development and transnational corporations 	
	C.	Transnational corporations and the transfer of technology to developing countries	
VII.		1. Transnational corporations and the supply of capital goods 2. Technology transfer through foreign direct investment (a) Direct effects (i) Transnational corporations and factor productivity (ii) Transnational corporations and product composition (iii) Transnational corporations and export composition (iv) Research and development by affiliates (v) Organizational innovation and management practices (b) Indirect effects 3. Transnational corporations and technology transfer through non-equity forms 4. Strategic alliances and technology transfer Assessment Some policy implications NSNATIONAL CORPORATIONS, HUMAN OURCE DEVELOPMENT AND GROWTH	141 141 144 145 146 148 149 155 157
	A.	Human resource development as a factor in growth	
	В.	Transnational corporations and human resource development	
		1. Impact on health and nutrition 2. Impact on general education 3. Impact on vocational training 4. Impact on management capability (a) Formal learning (b) Non-formal learning (i) Non-formal learning through direct training and development (ii) Non-formal learning through collaborative arrangements (c) Informal learning	167 169 170 171 172 175 175

			Page
	C.	Transnational corporations and employment opportunity	183
		 Direct effects Indirect effects Quantitative and qualitative changes in employment of women 	186
	D.	Assessment	188
	E.	Some policy implications	190
VIII.	TRA	NSNATIONAL CORPORATIONS, TRADE AND GROWTH	
	A.	The relationship between trade and growth	197
	B.	The impact of transnational corporations	200
		1. Exports (a) Relative importance in exports of developing countries (b) Structural change (c) Non-equity links (d) The role of trading companies (e) The export of services 2. Imports (a) Imports of capital and intermediate goods (b) Imports of services 3. Externalities	201 202 203 206 209 209 210 212
	C.	Assessment	216
	D.	Some policy implications	217
IX.		NSNATIONAL CORPORATIONS, ENVIRONMENTAL ALITY AND SUSTAINABLE GROWTH	223
	A.	Economic growth and environmental quality	224
		 Conceptual linkages Sustainable development and the measurement of growth The role of policy 	225
	D	Transposional corrections and anxironmental quality in host countries	226

预览已结束, 完整报告链接和二维码如下:

https://www.yunbaogao.cn/report/index/report?reportId=5_6678

